

KEY LOUISIANA CONTACTS FOR INTERNATIONAL TRADE
(for more detailed lists, see the [Louisiana International Trade Directory](#))

U.S. DEPARTMENT OF COMMERCE

Donald van de Werken
Director
New Orleans U.S. Export Assistance Center
2 Canal St., Suite 2710, New Orleans, LA 70130
(504) 589-6530/(504) 589-2337 fax
donald.vandewerken@mail.doc.gov
www.export.gov

LOUISIANA ECONOMIC DEVELOPMENT

Lawrence B. Collins
Director of International Services
Louisiana Economic Development
P.O. Box 94185, Baton Rouge, LA 70804-9185
(225) 342-4323/(225) 342-5349 fax
lcollins@led.state.la.us
www.la.gov

FOOD AND AGRICULTURE

Roy L. Johnson
Director of Market Development
Louisiana Dept. of Agriculture & Forestry
P.O. Box 3334, Baton Rouge, LA 70821-3334
(225) 922-1280/(225) 922-1289 fax
roy_j@ldaf.state.la.us
www.ldaf.state.la.us

Jerry Hingle
Executive Director
Southern U.S. Trade Association
2 Canal St., Suite 2515, New Orleans, LA 70130
(504) 568-5986/(504) 568-6010 fax
jerry@susta.org
www.susta.org

CITY OF NEW ORLEANS

Lisa Ponce de Leon
Director of International Relations
City of New Orleans
1340 Poydras, Ste 1000, 10th Floor, New Orleans, LA 70112
(504) 658-4290/(504) 658-4238 fax
lponcedeleon@cityofno.com
www.cityofno.com

U.S. SMALL BUSINESS ADMINISTRATION

Eugene Cornelius, Jr.
District Director
U. S. Small Business Administration
365 Canal Street, Ste. 2820, New Orleans, LA 70130
(504) 589-2744/(504) 589-2339 fax
eugene.cornelius@sba.gov
www.sba.gov

Rick Schulze
Regional Manager, International Trade Programs
Small Business Administration, Dallas
U.S. Export Assistance Center
1450 Hughes Road, Ste. 220, Grapevine, TX 76051
(817) 310-3749
richard.schulze@sba.gov
www.sba.gov

LOUISIANA INTERNATIONAL TRADE CENTER

(international trade training and counseling)

Ruperto Chavarri
Program Director
Louisiana International Trade Center/SBDC
2 Canal St., Suite 2926, New Orleans, LA 70130
(504) 568-8222/(504) 599-1152 fax
rchavarr@uno.edu
www.uno.edu/~litc

TRADE ASSOCIATIONS

Eugene J. Schreiber
Managing Director
World Trade Center of New Orleans
2 Canal Street, Suite 2900, New Orleans, LA 70130
(504) 529-1601/(504) 529-1691 fax
eschreiber@wtcno.org
www.wtcno.org

Chad Odom
Manager
1st Stop for International Business Services
World Trade Center of New Orleans
2 Canal Street, Suite 2900, New Orleans, LA 70130
(504) 529-1601/(504) 529-1691 fax
codom@wtcno.org
www.wtcno.org/1ststop

Philippe Gustin
Executive Director
Le Centre International de Lafayette
735 Jefferson St., Lafayette, LA 70501
(337) 291-5474/ (337) 291-5480 fax
philippe@lecentre.org
www.lecentre.org

Brett Bourgeois
Executive Director
New Orleans Board of Trade
316 Board of Trade Place, New Orleans, LA 70130
(504) 525-3271/ (504) 525-9039 fax
bmbourg@bellsouth.net

Darlene Kattan
Executive Director
Hispanic Chamber of Commerce of Louisiana
1515 Poydras St. Suite 1010, New Orleans, LA 70112
(504) 885-4262/(504) 887-5422 fax
info@hccl.biz
www.hccl.biz

Jennifer Weinhart
Executive Director
French-American Chamber of Commerce
2 Canal Street, Suite 2426, New Orleans, LA 70130
(504) 561-0070/ (504) 592-9999
info@facc-la.com
www.faccla.com

Cecilia Kjellgren
Executive Director
Europe-Louisiana Business Council
701 Poydras St., Suite 3770
New Orleans, LA 70114
(504) 587 0900, ext 105
info@elbc.us

Mark S. Lewis
President
Louisiana Technology Council
1215 Prytania Street, Suite 301, New Orleans, LA 70130
304-2910/ 304-2905 fax
mlewis@LTC-LA.org
www.ltc-la.org

TRANSPORTATION

Louis Armstrong New Orleans Int'l Airport

Larry Johnson
Manager of Commercial Development
New Orleans International Airport
P.O. Box 20007, New Orleans, LA 70141
(504) 464-2673/(504) 464-2655 fax
MSYCARGO@aol.com
www.flymsy.com

Deepwater Port Authorities

Joel Chaisson
Executive Director
Port of South Louisiana
171 Belle Terre, LaPlace, LA 70068
(985) 652-9278/(504) 568-6270 fax
jchaisson@portsl.com
www.portsl.com

Jay Hardman, P.E.
Managing Director
Port of Greater Baton Rouge
2425 Ernest Wilson Drive, Port Allen, LA 70767
(225) 342-1660 ext. 203
hardmanj@portgbr.com
www.portgbr.com

Robert M. Landry
Director, Marketing Division
Port of New Orleans
P.O. Box 60046, New Orleans, LA 70160
(504) 528-3235/(504) 528-3390 fax
landryb@portno.com
www.portno.com

R.A. McBride
Port Director
Port of Lake Charles
P.O. Box 3753, Lake Charles, LA 70602
(337) 469-3661/(337) 493-3523 fax
amcbride@portlc.com
www.portlc.com

Robert J. Scafidel
Executive Director
St. Bernard Port, Harbor & Terminal District
P.O. Box 1331, Chalmette, LA 70044
(504) 277-8418/ (504) 277-8471 fax
rscafidel@stbernardport.state.la.us
www.stbernardport.com

Freight Forwarders / Customs Brokers

Cathy Vienne
Executive Director
International Freight Forwarders & Customs Brokers Association (IFFCBANO)
1908 Clearview Parkway, Ste. 203, Metairie, LA 70001
(504) 779-5671
iffcbano@bellsouth.net